



Report to Our Stakeholders

December 30, 2025

We deeply appreciate every stakeholder who has invested their resources, time, and passion into Sights for Hope's mission since 1928. Because of this generosity, we are able to empower people to overcome the challenges of vision loss and promote healthy eyesight. This report reflects what took place during the second quarter of our 2025-2026 year and the trends that inform our work. Throughout the quarter, we faced several challenges but continued to work tirelessly and effectively to meet them through determination, perseverance, and your critical support.

Program and Service Updates

- We welcomed Elizabeth Santiago on December 8 as a Lehigh Valley Client Caseworker. Elizabeth was a caseworker for Northampton County Children & Youth Services from 2023-2025. Elizabeth succeeded Sylvia Keverenge, who departed to pursue other professional opportunities.
- All three of our prevention specialists experienced issues that limited their work hours during the quarter. Prevention Specialist Ariana Ingstad also left Sights for Hope on December 5 to resume her career as a professional optometrist. We will seek to hire a successor as soon as possible in 2026. Screenings that needed to be postponed have been or will be rescheduled.
- Due to these challenges, we have provided vision screenings to about 800 fewer pre-kindergarten children in 2025-2026 as of November 30 than we had at the same point one year prior.
- When one of our contract support group facilitators was also sidelined this quarter, client Brian Shumway stepped up to lead the Lehigh Valley client group.
- We purchased a 2022 Chevrolet Trax on October 31 to replace a vehicle that was recently lost from our Monroe County guided transport fleet. This purchase was made possible with grants from the Lions of Pennsylvania Foundation, the Northeast Pennsylvania Lions Service Foundation, and the Lehigh Township Lions Club.
- Our client-led Sights for Hope Lions clubs were active in serving their communities. The Monroe Sights for Hope Lions Club collected hygiene products and donated them to the Lehigh Valley Reilly Children's Hospital and the Lehigh Valley Lions Club collected contributions for the annual Marine Corps Toys for Tots drive.
- We posted year-over-year increases in clients participating in life skills education programs, guided transports, client activities, and peer support groups as of November 30.
- Work is complete on our new C. Well Bunny children's book, *C. Well Sees Clearly*, which will be released with our new C. Well puppet in 2026.

Program and Service Updates – Continued

- Several Sights for Hope team members began to pursue a new statewide certification for children’s vision screenings offered by the Pennsylvania Association for the Blind (PAB). The new certification’s curriculum includes instruction about the human eye, vision issues, the Spot vision screening devices, and PAB policies and procedures.

Financial Updates

- As of November 30, our net EBITDA – earnings before interest, taxes, depreciation, and amortization – for our 2025-2026 fiscal year was negative \$36,785. However, we had agreed to postpone our October and November payments from our PAB contract during the Pennsylvania state budget impasse and still had enough cash to operate. Those two payments would have provided \$43,687 in revenue. We will receive all our PAB contract funds for 2025-2026 by June 30.
- Meanwhile, as of this writing, we are projected to achieve a fiscal year-end EBITDA of approximately \$60,000 and to spend less than what was budgeted.

Fundraising Updates

- Our first Bikers for Sight Ride on October 11 was a success as we exceeded our gross and net revenue goals. The day included a concert from our client-led band Limitless and one of our clients participated in the ride as a passenger. While we had fewer motorcycle riders than anticipated, we believe that holding our 2026 event earlier in the year will increase participation and that reformatting it from a poker ride to a run will foster greater camaraderie.
- The 2026 Bikers for Sight Ride will take place in Monroe County on Saturday, September 19. PABikerLawyer.com will return as the event’s Presenting Sponsor.
- We received an unsolicited \$40,000 contribution on December 9 from a new foundation that wishes to remain anonymous.

Contact for Questions

Please direct your questions to Dennis Zehner, our Executive Director and CEO, at 610.433.6018, Ext. 241, or ask@sightsforhope.org.

We are exceedingly grateful for your continued support.

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